

# AFG Distribution

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**A customised security solution for a brand new warehouse and distribution facility**

**828-483-4237**

**hello@getscw.com**

# The Problem

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Officially founded in 1999, AFG Distribution has grown immensely to become the 'One Stop Alternative Distributor' carrying over 8,000 products and constantly sourcing and adding more.

To accommodate their continued growth, they were building a brand new warehouse and distribution facility. After purchasing the property, the AFG Distribution team were in the process of finishing working with engineers to finalize the building design.

At this point, AFG Distribution Technology Manager, Chad Kletschka, was tasked with partnering with a trusted security partner to deliver a modern security solution for their new facility.

To protect their valuable inventory, AFG Distribution required a customised security solution covering the interior and exterior of the new facility.

Some of the key considerations for the system included:

- Security camera coverage for the entire interior of the facility
- Coverage for two main points of exterior access (main door & gate)
- A communication system between drivers at the gate

AFG Distribution chose SCW as their security partner after Chad Kletschka had the opportunity to speak with a number of current SCW installation clients who were more than happy to share their experiences. "I've had really good conversations with Cameron, Hunter, and Michael. I got to see how everyone's been using all of your cameras' hardware and software and said really good things, good reports back from everyone", said Chad.

# The Solution

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The fact that Chad had been looking into security solutions so far in advance made life a lot easier, allowing SCW to design the access control and camera systems into the actual electrical or design plans for the new facility.



With the ability to get electrified hardware as part of the door schedule when ordering doors, SCW could deliver a custom solution, choosing to cast their camera mounting box in the actual concrete wall for the exterior.

With specific requirements for both the interior and exterior of the new facility, the system included a mix of the latest security surveillance technology:

## Cameras

The system included 40 security cameras that covered:

- Exterior doors
- The interior of the facility
- The exterior of the facility
- Specific aisles in the warehouse

The main cameras used were:

The Radius 12.0 v2 - An NDAA Compliant 12MP 360° Fisheye Dome Camera, used to cover the interior warehouse, loading/unloading zone, and shelving areas.

The Informant 4.0 v2 - A 4MP Fixed Wide Angle Lens Dome Camera with Microphone and 1K10 rating used for general coverage purposes.

## Access Control

We designed and implemented a 7-door access control system that covered the new facility's interior and exterior doors.

Mullion Smart Reader - The perfect solution for door frames, these were used for internal access doors, including the server room and admin office area.

Standard Smart Reader -

Offers a sleek profile surface that can be flush mounted inside a single gang box or on the wall and was used for access from the warehouse area to the server room.

# The Result

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With over 8,000 products and that number continuing to grow, AFG Distribution needed a robust security surveillance system that safeguarded their valuable assets.

The final result was a complete and comprehensive turn-key access control and surveillance system covering the entirety of their new 200,000-square-foot warehouse facility.

Throughout the project, SCW provided consultative services to keep Chad informed, allowing him to make the best decisions possible for the business.

Working side-by-side with the GC building the facility, we were able to design and install the system in tandem with construction, allowing for a more clean and professional final look.

The system has already started paying dividends by helping to solve a crime. After a landscaping company had their leaf blower stolen in the main parking lot, the footage was located and shared with Chad and the AFG team to begin their processes.

## WHY SCW?

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Our solutions are trusted by industry and Government Leaders.

With decades of experience in distribution and warehousing, we understand your specific threats, needs, and requirements.

We service, support, install, consult, create, design, and develop end-to-end solutions tailored to you, and we're flexible enough to let you decide which offerings you need.

### **Built to last**

SCW sells only commercial-grade equipment. This equipment is specifically designed for heavy use and scalability. AFG Distribution knows it's going to continue to grow and the SCW camera system will scale up with it every step of the way.

### **Scalability**

The systems available from SCW are designed, not only to meet the client's immediate needs, but to also be easily duplicated when business growth leads to more locations or expansion to current facilities. With SCW, AFG Distribution could easily continue to expand.

## **After-sale service**

The right equipment, combined with free, US-based, lifetime tech support, made SCW the perfect partner for AFG Distribution.

Over 4,000 Five-Star reviews, with an average score of 4.9, say more than we can about the standards of our business practices at SCW.

All of the cameras installed for the project included SCW's standard 3-year warranty, with the ability to extend to five years.

Get Started

With a robust, reliable security solution for your facility.

Our promise of world-class customer service and technical support is central to providing you with the best security available, anywhere.

[Learn More](#)